

# Racecourse Marina Newsletter



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## Would you like to freeze your mooring fee for 2012?

If your answer is yes, then we can help. To give you the chance to get the Christmas bills out of the way first, we are offering that, during the month of January 2012, you may pay your annual mooring bill early and avoid any potential price increase from 1<sup>st</sup> April 2012. This is regardless of when your mooring period begins. So, for example, if your mooring period begins on 1<sup>st</sup> June 2012, you can pay for your annual 2012/13 contract in January 2012 at the 2011 prices.

If you would like to take advantage of this opportunity, please contact the marina office as soon as possible and we will happily put together the necessary paperwork. This offer is only available to those currently on the **annual in advance** tariff. If you are currently not on the annual in advance tariff, and you would like to save money by paying in advance, please contact the marina office on **(01753 851501)** or [racecoursemarina@tingdene.net](mailto:racecoursemarina@tingdene.net). You may switch to the annual in advance tariff at any time; not just when a new payment is due. We hope that this will help all our customers in these challenging financial times; and we thank you for your continued business. Full details of all other tariffs will be announced next spring.

## Work in progress.....

If you have been in the marina recently you will have seen that the refurbishment of the building is progressing nicely. A lot of the internal walls are now in place and work has started this week on the roof. Everything is still on schedule for the new facilities to be ready in February 2012.

## Travel Hoist

Those of you who have booked to have your boats lifted out this winter will know that we are running late this year. With repairs to the hoist taking longer than anticipated, we have had to hire in a crane and because of its availability we are regretfully behind schedule. They will get lifted, just not as soon as promised. We apologise for the inconvenience and thank you all for your understanding.

## Loyalty Cards

We are always looking to add further benefits to our loyalty card scheme. So effective immediately, pump outs will now be **free** to those of you with a Tingdene Loyalty card. You will still need to come into the office to pick up the token but there will be no charge. The price will remain at £10 for non card holders.

We are also increasing the number of visitor nights you can spend at other Tingdene Marinas from 14 nights to 28 each year. Please contact the marina you wish to stay at prior to your visit to book in and check availability.

Please remember that to use your Loyalty Card, your account must be up to date and we must have a current signed mooring contract on file.



## Tingdene Boat Sales Ltd.



As we continue to grow our boat sales side of the business, Tingdene boat sales are pleased to announce the appointment of another two new boat agencies, Rodman and Beneteau to go along side Sea Otter.

Rodman are no newcomers to boating with over 30 years experience constructing both pleasure and commercial ships. Rodman offer 3 different pleasure craft ranges, the Spirit, Fisher & Muse from 31' to 74' [www.rodman.es](http://www.rodman.es). We have a single engine Rodman Spirit 31 lying at the Racecourse Marina Windsor just perfect for inland waterways and salt water cruising and we would be delighted to show you over this craft. Please contact us on 01753 851717 or email [boatsales@tingdene.net](mailto:boatsales@tingdene.net) for further details.

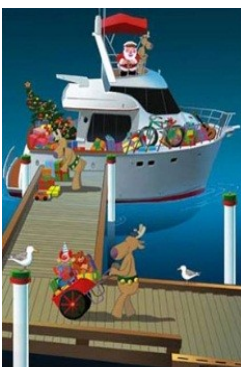
The Beneteau adventure began more than 120 years ago and today Beneteau offer 30 different powerboat models divided into 4 ranges. [www.beneteau.com](http://www.beneteau.com) We will have a Beneteau Antares 7.80 and 8.80 for viewing in January at the Thames & Kennet Marina so please do call Jo or Fred on 01189 477770 for further details.



We are delighted to be representing both Beneteau & Rodman and are very much looking forward to working closely with both manufacturers to promote their brands.

Don't forget the **London Boat Show on the 6<sup>th</sup> – 15<sup>th</sup> January 2012** the best way to start the season, please come and see us on **stand number H168**

## Christmas closure



Please be advised that the marina office will close at 5pm on Thursday 22nd December and reopen at 9am on Tuesday 3rd January 2012.

We would like to take this opportunity to thank you for your continued custom and for a great season.

Everybody from Tingdene Marinas & Tingdene Boat Sales would like to wish you all a very Merry Christmas and best wishes for a peaceful and prosperous New Year.

## Charging rates & payments

The annual in advance rate is the lowest cost option and is afforded to those signing up for an annual contract. Payment is due **before** the start date of the contract. So if your contract starts on the 1<sup>st</sup> of the month, please don't be surprised if you receive word in the middle of that month that, as the moorings are still unpaid, we are no longer able to offer you the "annual in advance" rate. Of course prompt payment will avoid any such action.

Also to clarify, if you sign up for an annual contract, yet pay in instalments, if you wish to cancel your contract, you will be liable to pay for the entire duration of that contract regardless of how long is remaining.

In the New Year, we will be contacting any remaining annual berth holders who do not currently pay in advance or by direct debit, to offer alternative payment methods. We are moving away from sporadic "as and when" payments and a regular monthly payment plan will be put in place.

If you require any further information please do not hesitate to contact the marina office on 01753 851501 or Allison Madden directly on 07739 340298.